

## Impact Focused Funding Score Card

**Background:**

The 2024-2025 Ryan White Part B Grant Funding will be using a new metric when allocating and distributing funding. Impact Focused Funding (IFF) was created to help eliminate barriers within our current funding structure as well as expanding the community's involvement with funding decisions.

**Impact Focused Funding (IFF) Model:**

The IFF model will require applicants to address three areas including: the current community needs and priorities, the existing resources and gaps, and the overall agency's ability to administer the grant well.

### Community Needs and Priorities

Evaluations will be looking at the following:

- a ) ZIP regional data showing the priority populations and how the applying agency is planning to address services for those priority populations. IDOH will be providing data per ZIP region on Overall Viral Load, Viral Load per funded service category if historically funded, clients served if historically funded, and incidence rates.
- b) Looking to see if the applying agency reviewed their environmental scan data per ZIP region to identify the most prevalent service need
- c) Proposing new populations that are not being served, and a clear plan on how to serve them

### Existing Resources and Gaps

Evaluations will be looking at the following:

- a ) The needs in specific ZIP regions, and how those needs where chosen. Ideally applicants should be using their environmental scans and ZIP committee opinions, especially those individuals with lived experience per region.

### Applicant Capacity and Performance

Evaluations will be looking at the following:

- a ) The reach and impact of services that are being applied for, and the community partners that can help with needed services.
- b) The ability to fill gaps in services and how the applying agency can provide a bridge to mend those gaps if funded.
- c) Staff and board representation on staff for the community and region being served.
- d) If an applying agency is historically funded, the scoring will also look at historical data via annual services provided, site monitoring reports, and the history of meeting invoicing deadlines.

## Community Needs and Priorities

Factors		Explanation		Scoring Information		
		0/low score	2.5/mid-range	5/high score		
Prevalence - ZC Regions - Overall and Regional Priority Populations	Higher prevalence counts may indicate a greater need for resources, supports, and services. Priority given to communities/populations with relatively high numbers of PLHIV.	Applicant does not utilize ZIP-IN Dashboard or Agency Snapshots to understand priority populations within the ZIP Region. Does not give priorities to geographic locations/populations that have higher prevalence. Does not connect how proposed services will impact priority populations/geographic locations or a high prevalence of PLWH	Applicant didn't use the ZIP-IN Dashboard or Agency Snapshots to understand priority populations within the ZIP Region, but included their own data points. There were issues connecting the priority populations and didn't connect how their proposed services will impact those populations.	Applicant uses both ZIP-IN Dashboard and the Agency Snapshot to identify priority populations and geographic locations within the ZIP Region. Connects how their proposed services will positively impact these populations/geographic locations and how it will serve a large prevalence of PLWH		
Incidence Rate - ZC Regions - Overall and Regional Priority Populations	Higher incidence rates indicate and urgent need for prevention and treatment navigation services; may suggest weakness in systems, inequity, or emerging issues in the community or population that current systems are not equipped to address.	Applicant does not utilize the ZIP-IN Dashboard or Agency Snapshot to identify priority populations for new diagnoses. Doesn't connect how proposed services will impact new diagnoses in these populations/geographic locations.	Applicant didn't use the ZIP-IN Dashboard or Agency Snapshots to understand viral suppression within the ZIP Region, but included their own data points. There were issues connecting the priority populations and didn't connect how their proposed services will impact those populations.	Applicant uses both ZIP-IN Dashboard and the Agency Snapshot to identify priority populations and geographic locations within the ZIP Region. Identifies underserved populations with lower viral suppression and connects how their proposed services will positively impact these populations/geographic locations.		
VL Suppression Rate - ZC Regions - Overall and Regional Priority Populations	Gives insight to how populations are able to access and retain care. Priority given to communities/populations with lower VL suppression rates.	Applicant does not utilize ZIP-IN Dashboard or Agency Snapshots to understand viral suppression within the ZIP Region. Does not give priorities to geographic locations/populations that have lower viral suppression. Does not connect how proposed services will impact the viral suppression of priority populations/geographic locations	Applicant didn't use the ZIP-IN Dashboard or Agency Snapshots to understand viral suppression within the ZIP Region, but included their own data points. There were issues connecting the priority populations and didn't connect how their proposed services will impact those populations.	Applicant uses both ZIP-IN Dashboard and the Agency Snapshot to identify priority populations and geographic locations within the ZIP Region. Identifies underserved populations with lower viral suppression and connects how their proposed services will positively impact these populations/geographic locations.		

## Resources and Gaps

Factors	Explanation	Scoring Information		
		0/low score	2.5/mid-range	5/high score
Priority Resources and Services	Priority to applications that will increase access to high-priority services for the region/community/target pop based in data and information from a variety of sources (service utilization rates, needs assessments, ZC Environmental Scans, etc.)	Applicants do not reference Environmental Scan or the Needs Assessment to discuss identified needs within their ZIP Coalition. Does not discuss how proposed services will increase access to care for underserved populations or geographic locations	Applicants barely mention data from the Environmental Scan or the Needs Assessment to discuss identified needs within their ZIP Coalition. Does not discuss how proposed services will increase access to care for underserved populations or geographic locations.	Applicants utilize both the Environmental Scan and Needs Assessment to discuss identified needs with their ZIP Region. Applicants clearly state how proposed services will increase access to care for underserved populations and geographics locations.
Gaps in Resources and Services	Priority to applications that will increase access to high-priority services for the region/community/target pop for which there is an identified gap	Applicants do not reference Environmental Scan or the Needs Assessment to discuss identified gaps in services within their ZIP Region. Does not discuss underserved populations, geographic locations, or gaps in provider services.	Applicants barely mention data from the Environmental Scan or the Needs Assessment to discuss identified gaps in services within their ZIP Region. Does not discuss underserved populations, geographic locations, or gaps in provider services.	Applicants utilize both the Environmental Scan and Needs Assessment to highlight how proposed services fill a gap in resources for the ZIP Coalition. This includes serving underserved populations, geographic location, as well as gaps in provided services.

## Applicant Impact and Capacity

Factors	Explanation	Scoring Information		
		0/low score	2.5/mid-range	5/high score
Reach and impact of services	Applicants should be working with and effective at engaging and serving priority populations.	Applicants have no track record/ bad track record at engaging priority populations within their ZIP Region (per Agency Snapshot and ZIP-IN Dashboard)	Applicants have a little track record started on engaging priority populations within their ZIP region, but there is a need for improvement and continued connections to provide needed services to priority populations.	Applicants have proven track record of engaging underserved/priority populations within their ZIP region (per Agency Snapshot and ZIP-IN Dashboard). Applicants are able to connect their proposed services to being highly impactful for their underserved populations.
Alignment with service needs/priorities	Applicants should demonstrate a clear understanding of the breadth and type(s) of resources that currently exist in the region and explain how the particular service/program/resource they are seeking funding for will complement current efforts, either by direct services or referrals	Applicant provides little/no explanation of the services/resources in the region and does not connect how their proposed service/program will complement existing efforts. No discussion of how Environmental Scan supports need for program/service being requested.	Applicant provides limited explanation of the services/resources in the region and does not connect how their proposed service/program will complement existing efforts. Little mention of the Environmental Scan supports need for program/service being requested	Applicant clearly describes services/ resources/ supports available in the region and how their proposed service/program will complement existing efforts. Provide discussion of the Environmental Scan to support the need for program/service for which they are seeking funding, including how it fits with priorities highlighted by the region.
Ability to fill gaps in services	Applicants should demonstrate an understanding of either the type(s) of services/resources that are lacking and identify community partners to help fill those gaps.	Applicant provides little/no explanation of the lack of services/resources and/or their under-utilization. No discussion of community partners or the plan to make new ones.	Applicant provides little/no explanation of the lack of services/resources and/or their under-utilization. There are ideas of potential partners, but no plans in place on how to develop the relationships.	Applicant clearly describes the lack of services/resources available and/or under utilization of such. Provides discussion and clear contacts in the community that they are currently working with or plan to develop a relationship with.
Community representation among staff and board	The leaders and employees of applicant organizations should reflect the community of PLHIV and those in the priority populations.	The leaders and employees of an applicant organization do not reflect the population of people living with HIV they are serving (age, race, cultural differences). No people with lived experience are working/volunteering at the applicant organization.	The leaders and employees of an applicant organization semi reflect the population of people living with HIV they are serving (age, race, cultural differences). There is a plan to hire more diverse staff, but the plan has not been implemented at time of review.	The leaders and employees of an applicant organization reflect the population of people living with HIV they are serving (age, race, cultural differences). People with lived experience are working/volunteering at the applicant organization.
Adequacy/history of internal stability	Ability to show demonstrated ability in managing reporting requirements and grant compliance, ability to manage money by viewing income statements, balance sheets and ideal candidates would have resources in reserves. If an agency has been previously funded, historical monitoring visits, service units, and invoicing will be reviewed.	Applicant organization is not able to demonstrate reporting and grant requirements AND has no plan to address compliance issues.	Applicant organization can only demonstrate limited reporting and grant requirements and has plan to address compliance issues that has not been implemented.	Applicant organization has a proven track record of meeting reporting and grant requirements OR has an in-depth plan to maintain compliance.